

INTRODUCTION

Company name: **S4E**
Established date: **2000**
Number of employees: **70**
Channel Partners: **over 200**
2017 revenue: **56 454 000 €**

Address per location:

CRACOW HQ

ul. Samuela Lindego 1 C
30-148 CRACOW
Tel: +48 12 296 45 45
Fax: +48 12 376 80 57
NIP: 676 21 80 819

WARSAW branch office

ul. Bokserka 66
02-690 WARSAW
Tel: +48 12 296 45 45
Fax: +48 12 376 80 57

Website URL: www.s4e.pl
Email address: hello@s4e.pl



Say
Hello!
to S4E

MANAGEMENT

PAWEŁ PIĘTKA CEO

A graduate of the Warsaw School of Information Technology. He started of his professional career gaining commerce experience at a couple of system integrators. His cooperation with S4E S.A. started off in 2004 as a key account manager. Since the beginning of 2009, as a regional commercial director, he was responsible for developing the commerce department of the company in Warsaw. In 2010, he took the position of a commercial director. Since February 2011, he served the functions of a board member for commercial matters and since July 8, 2014 he is the president of the board.

ARKADIUSZ MOŹDŻEŃ CTO

A graduate of Computer Science at the Silesian University of Technology in Gliwice. Between 2001-2016, he was associated with the Dimension Data Group (NextiraOne). From 2004, he held a managerial position and led a team of engineers and experts, developing a portfolio of transmission and communication solutions. Recently, he was a director responsible for the sale of infrastructure solutions including networks, Data Center / Cloud, security, and mobile solutions. He adapted portfolios related to virtualization technologies such as: Virtual Desktop Infrastructure or Private Cloud.

ANETA BARTNICKA CFO

A graduate of the Warsaw School of Economics. She completed post-graduate studies in the field of taxation and gained an international CIMA certificate confirming her high qualifications in the field of management accounting. She has been connected with the telecommunications and IT industry from the beginning of her professional career.

For the last 7 years, she was the financial director at Dimension Data Sp. z o.o., where from 2017 she also acted as a proxy. She has experience in comprehensive financial management of companies belonging to international capital groups.

WE ARE IT VAD AND WE ARE TAKING IT VERY SERIOUSLY **BUSINESS BRIEF**

BRAND ESSENCE

We are a specialist IT distributor with added value, where the added value is also readiness in solving any technical or business problem that the Partner may face. The company has its own training center (S4EDU), a team of engineering experts (S4Engineers) and develops new business units (Smart Energy, Security, Data Center).

S4EDU | EDUCATION

We have been gaining experience on the IT market for the past 18 years. Our services are used daily by the strongest group of integrators on the IT market and individual clients indicated by the Partners. We educate 1000 people every year. The high quality of our trainings and workshops, in both Polish and English, is ensured by complex certification paths, qualified and experienced coaches and a professional Demo Lab.

S4Engineers | TEAM OF ENGINEERS

We take part in complex IT projects and combine knowledge from multiple technologies. We have certified staff, a vast range of services, support in Polish and English. We operate all around Europe according to the ISO 9001:2008 standard.

SECURITY

Our offer includes the products of IT security global leaders among others; Hillstone, SonicWall, TrustWave, Sophos. Thanks to our experience you will, with success, secure your client's business, when it comes to: Network Protection, New Generation Firewall, UTM, Attack Detection, Server Protection, Workstation Protection, DDoS Prevention and many more.

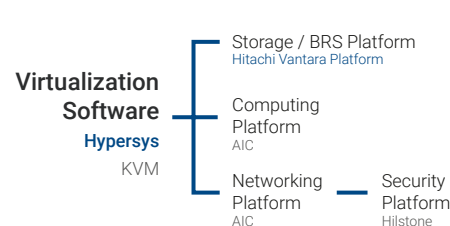
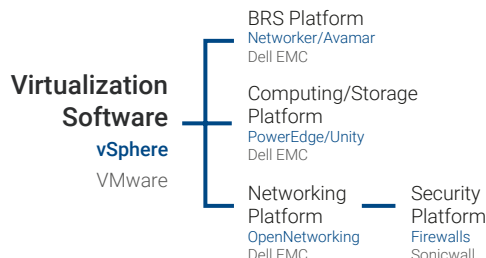
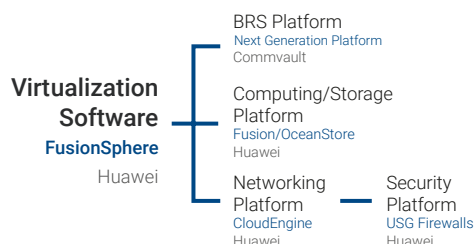
DATA CENTER

We have competences in designing complete concept solutions. Products in our offer, thanks to which we can design Tier II and even Tier IV systems, give us the opportunity of preparing turnkey solutions. Our experience and knowledge are used to optimize investment costs, as well as use costs, thanks to which the price of collocations or services of the Data Center can be lowered. S4E is a complete solution of guaranteed power supply, air-conditioning, building, and teletechnical systems.

ENERGY

We offer a solution which guarantees the optimization of electricity costs in basically any type of enterprise or institution. In addition to product and technical support, we also specialize in selecting and obtaining favorable financing for investments.

3 COMPLETE ITC OFFERS



AWARDS



2017 Huawei Enterprise
Eco Connect Poland
2017 | Outstanding Learning Partner of the Year



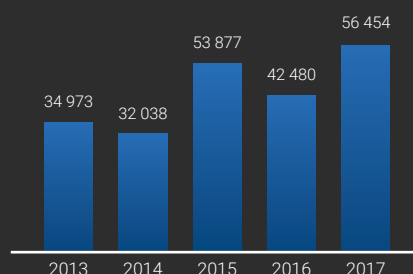
2017 Dell EMC
Partner Awards 2017 |
Distribution of the Year
I Poland



2018 Dell EMC
Partner Awards 2018 |
B2B Brand Ambassador
of the Year I Poland

REVENUE 2013-2017

(in thousands of EUR)



WE ARE A PART OF ABC DATA CAPITAL GROUP

ABC Data Capital Group is a leading IT hardware distributor in Central and Eastern Europe. It is the only company in the industry that managed to build a strong presence in eight CEE countries, with direct business operations in Poland, the Czech Republic, Slovakia, Romania, Lithuania, Latvia, Estonia and Hungary. With over 25 years of experience in the distribution of computer hardware, software and consumer electronics, the Group has been able to create the most comprehensive portfolio on the market, comprising 80,000 products from over 400 leading suppliers.

FEEL FREE TO CONTACT US FOR MORE INFORMATION

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hello@s4e.pl

LEGAL NOTE

Board S4E S.A. does not hold the responsibility for investment decisions made on the basis of information found in this document.